



Professional Services

Creating extra value

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#easynet

Who am I?

- ▶ **Matt Taylor**
- ▶ **Head of Professional Services & Customer Engineering - Easynet**
 - ▶ A team of engineering experts who enable IT services and technologies
- ▶ **Industry experience: 20 years in Telecoms and Systems Integration**



Who are we?

17 years

€1¼ Billion

Gartner®

A typical IT Department

Consumerisation

Social networking

Cloud computing

Sustainability and
compliance

**Constantly
evolving**

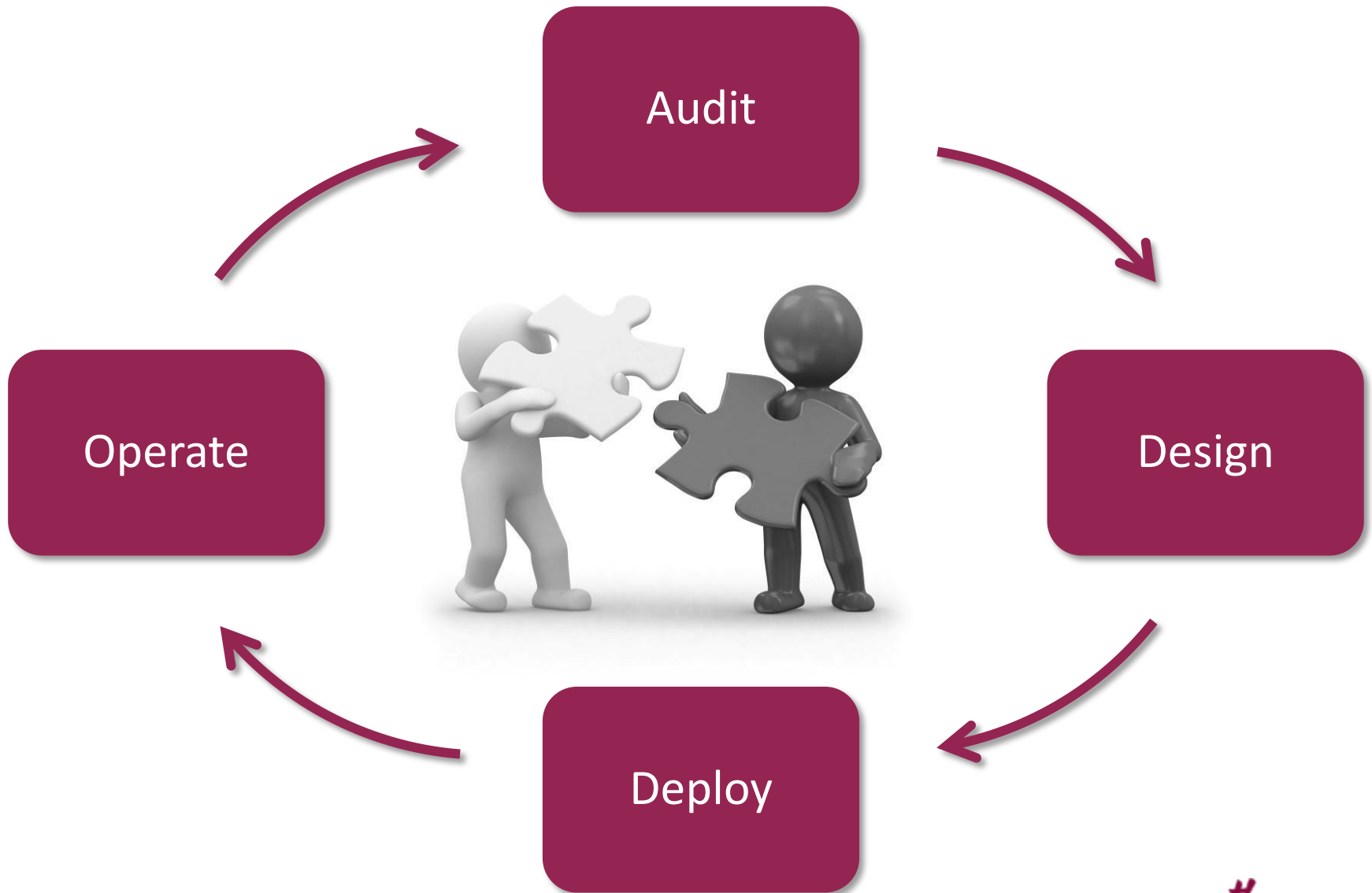
Continual innovation
and productivity
improvements

CRM, ERP, SCM, etc.



Management of IT
partners

Professional Services



Audit services

Mergers and Acquisitions



Network analysis

**Resource optimisation
Accurate budgeting**



Performance audit

New application deployment



Application stress testing

The biggest event of 2011



Live TV
broadcasting
over IP

Sky News with
feeds to BBC,
CBS and
YouTube

Proven track
record



Support

On site attendance

Monitoring

Reporting



Implementation

On site testing

Revenue stream

Lock down



Simulation

Full lab set-up

Stress testing

Fully optimised



Design

No room for error

Multiple services

Designed for 3D

Weather tolerant

Multiple channels

Expertise

Confidence

Engagement

Flexibility

Delivering value for our customer

Expertise

Delivered:
Confidence Engagement

On time

Flexibility

On budget

Delivering value for our customer

On quality



Can we help you answer these questions?

Q.

What is on my network and how well is it performing?

Q.

How do I update the design for my LAN and WAN?

Q.

Can I get more use of my Video Conferencing estate?

Q.

How will my new application work in the field?

Q.

How can I unify all of my communication platforms?



Questions...

